(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

# IMPACT OF STRATEGY INTELLIGENCE IN CRISES MANAGEMENT

## SAAD ALI MAHMOOD Supervisor : TALA ASSIM FAIQ

Baghdad University \ Economy and Management College

#### **ABSTRACT**

The current research aims to show the impact of strategy Intelligence as an independence variable to manage crises as a related variable, it was depended on analytical descriptive approach in achieving the research, A deliberate intentional sample was selected consist of (98) person of higher leaderships and decision makers in endowment of ANBAR, a questionnaire was adopted as a main method in collecting data and personal interviews with research sample, treatment and analysis data were done according to SPSS statistical system, also statistical means adopted as (balanced statistical middle, standard deviation, relative importance, determination coefficient, SPEERMAN correlation coefficient, coefficient exploratory analysis, F test, Z test, lnear progressive regression analysis), the most prominent conclusions reached, the hypotheses related to correlation coefficient and impact between research variables are true, and the most prominent recommendations that the current research obtained, is the work to increase awareness at management leaderships of the interest necessity in the current research variables.

**Key words**: (strategy intelligence, crises management)

## FIRST: LITERATURE REFERENCES

A- **Strategy Intelligence**: is a skill can through it provide comprehensive information of foreign environment of senior decision makers in the suitable time for supporting their strategy development operation (Degenaro at al , 2000: VI).

## **Strategy Intelligence Dimensions:**

- **Outlook**: is a future reading operation, predict the dimensions of the current procedures and decision, discover problems before occur and avoid it and establish image to the potential events in the future (Melkas, 2007:6).
- **Systemic Thinking**: is the comprehensive framework which operate all system parts and what all related and make insure of the impact of system parts on each other and all system (Shaked, H,2013,5).
- **Future Vision**: is the main element of success any organization to provide motivation power that the organization can through it achieve long-term growth and this will reflect what the organization desired in future (Papulova, 2014:13).

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

- **Motivation**: is the catalyst and humanitarian-oriented behavior which can be focused on particular side of motivation. For knowledge sides and behaviors as (monitoring and experimental use), non cognitive sides as (believes, habits, perceptions, stands) or both sides (Lai,E,2011:4-6).
- **Partnership**: establish alliances and build internal or external partnerships in order to be a tool to enhance the capabilities of leaders who are enjoying power in some elements of strategic intelligenceand suffering from weakness in others, on the one hand, this element is used to deal with the organization's metaphors "(Maccoby, 2004: 3).
- B- **Crises Management**: is a continuous and dynamic operation includes a proactive and interactive measures to determine the crisis, planning to the crisis to response, face and resolve it through three main periods before, through and after crisis (Ocal, 2006: 1499).

## **Crises Management Dimensions:**

- **Response Decision Speed**: the speed in taking decision related to crises management that is very important to determine success during dealing with the crisis (Fildes, 2004:121).
- **Communication and Information Flow**: is the operation of usage effective system to pass information ascending and descending by the organization during the crisis and this is the very important matter to expect and deal with the crises (Fildes, 2004:121).
- **Mobilization of Resources**: is an express of perfect use to the time and resources and fact-finding that is very important (Ezzeldin, 2014:170).

## SECOND: RESEARCH METHODOLOGY

#### 1- Research Problem:

The research problem is highlighted through increase the crises and followed of the most contemporary organizations today as a result of accelerated changes whether in an internal or outside environment, which led to weak in administrative systems performance of those organizations and threatens its continuation and survival, it is necessary face these crises reduce their dimensions and prevent their aggravation, this requires proactive measures that predict events that foreshadow the looming crises, this lies through the future vision, mental reading, intelligence in reading the future and analysis events of the organizations leaders as they are able to have appropriate alternatives and machines help them to face these crises.

## 2- Research Hypotheses

It refers to the hypotheses as it is an initial opinions to resolve the problem, based on expects and causes that formed the research problem. Accordingly, the main and secondary research hypotheses formed as follows:

## First main hypothesis

( there is a statistical moral correlation coefficient between strategy intelligence and crises management ) includes five secondary hypotheses :

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

## 1-1 First Secondary Hypothesis

( there is a statistical moral correlation coefficient between outlook and crises management in its affects )

## 1-2 Second Secondary Hypothesis

( there is a statistical moral correlation coefficient between systemic thinking and crises management in its affects )

## 1-3 Third Secondary Hypothesis

( there is a statistical moral correlation coefficient between future vision and crises management in its affects )

## 1-4 Fourth Secondary Hypothesis

( there is a statistical moral correlation coefficient between motivation and crises management in its affects )

## 1-5 Fifth Secondary Hypothesis

( there is a statistical moral correlation coefficient between partnership and crises management in its affects )

## **Second main hypothesis**

( there is a statistical moral affect between strategy intelligence variable in crises management ) includes four secondary hypotheses :

#### 1-1 First Secondary Hypothesis

(there is a statistical moral affect between outlook and crises management in its affects)

## 1-2 Second Secondary Hypothesis

(there is a statistical moral affect between systemic thinking and crises management in its affects)

## 1-3 Third Secondary Hypothesis

(there is a statistical moral affect between future vision and crises management in its affects)

## 1-4 Fourth Secondary Hypothesis

(there is a statistical moral affect between motivation and crises management in its affects)

## 1-5 Fifth Secondary Hypothesis

(there is a statistical moral affect between partnership and crises management in its affects)

## 3- Society and Research Sample

The research society included all administrators in Anbar endowment, while the research sample included higher and middle management directors and decision makers in Anabr endowment as (Deputy Governors, Assistant Governors, Department Directors, officials of sections) their number is (99) who selected as they are more informed of the research variable.

#### 4- Research Tools

For collecting information and data to complete the current research, the researcher adopted on the questionnaire which is a main mean for this purpose, where it is designed according to the Arabic and foreign resources. In this research, it is adopted on five-Liquart scale which confirmed the compatibility of the paragraph with the choice or incompatibility, distributed as follows (totally agree, agree, neutral, disagree, totally disagree) according to the weights and values (1,2,3,4,5). The questionnaire included two parts, the first part included the personal information of the

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

research sample as (gender, age, academic achievement, job title, service years) and the second part included questions of the research variables (strategy intelligence, crises management) which was put (40) paragraph on the research sample. It divided into (25) strategy intelligence variables and (15) paragraph of crises management variables. Table (1) showed the most important resources and studies adopted in establish questionnaire paragraphs of the current research.

Table (1) main and secondary dimensions of the research , paragraphs and adopted scale

Seq.	Main variables	Secondary variables	Paragraphs	Adopted source
First	Identifying	Gender		
	Information	Age		
		Academic	5-1	Researcher
		achievement		preparation
		Job title		
		Service years		
Second	Strategy intelligence	Outlook	5-1	
		Systemic thinking	6-10	AZAWI2008
		Future vision	15-11	QASIM 2011
		Motivation	20-16	AL-YASARI
		Partnership	25-21	2017
Third	Crises management	Speed response	30-26	
		resolution		
		Communication and	35-31	Fildes .2004
		information flow		
		Resources	40-36	
		mobilization		
				SAEED 2012

Table (2)
Options according to Liquart scale

Totally agree	Agree	Neutral	Disagree	Totally disagree
5	4	3	2	1

Table (3)
Value of ALPHA KORNBAKH Stability coefficient

value of ALPHA KORNBAKH Stability	Questionnaire axes
coefficient	
0.935	Strategy intelligence
0.861	Crises management
0.958	Axes total

## **THIRD: DATA ANALYSIS**

The results show that there is an agreement from most research sample individual on an independence variable , we infer from the above that the administrative leadership in Anbar endowment depend on strategy intelligence dimensions (outlook, systemic thinking, future vision,

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

motivation, partnership) in its plans to run the crises but by differentiated ratios, table (4) show that

.

Table (4) statistical analysis results of sample response

Code	Variables	Balanced account	Standard	Relative importance
		middle	deviation	%
X	strategy intelligence	3.8347	1.0377	72.212
X1	outlook	3.8347	1.0377	76.694
X2	systemic thinking	3.7837	1.0150	75.674
X3	future vision	3.5429	1.1267	70.857
X4	motivation	3.2551	1.1914	65.102
X5	partnership	3.6367	1.0128	72.735
Y	Crises management	3.4810	1.0616	69.619
Y1	Response decision speed	3.5837	0.96726	71.674
Y2	Communication and	3.4612	1.11283	69.225
	information flow			
Y3	Resources mobilization	3.3980	1.10457	67.959

## Variables Connection Structural Exploration verity

It reflects by coefficient analysis the questionnaire verity in representing studied phenomenon through prove that the fifth dimensions (outlook, systemic thinking, future vision, motivation, partnership) within an independence variable represents strategy intelligence and forms an important components of statistical side of an independence variable, also show the dimensions (Response decision speed, Communication and information flow, Resources mobilization) under the related variable of crises management and forms an important components of related variable statistical side

.

Bartlett test refers if the probability value of the calculated corresponding value (Chi-Square) of this test was less or equal moral level used in the study (0,05), we infer through table (5) that the calculated value (Chi-Square) of study variable amounted (718.52, 1850.46) both are moral because the corresponding probability value of each otherwas zero.

Table (5)
Test Bartlett and KMO

Tests \ study v	ariable	Independence	Related
		Strategy intelligence	Crises management
KMO explora	tory scale	0.910	0.815
Bartlett Test	Chi-Square	1850.46	718.52
Probability		0.000	0.000
	Value Sig.		

Table (6) refers that the existing dimension within the first factor is more important from the other existing dimensions in the strategy intelligence variable, especially that the explained variance of

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

the first factor will be higher than the rest of the explanatory variance of the other factors (dimensions). In the same time the value of the underlying root is also higher of other underlying roots of the rest dimensions. it followed in terms of importance and the dimension within the second factor till the last factor which includes the least important dimensions within the main variable. The percentage of explained discrepancy of outlook variable amounted (18.967%), then systemic thinking which includes the second factor, recorded (15.821%) of an explained discrepancy, partnership which includes the third factor recorded (13.368%) of an explained discrepancy, future vision recorded (12.798%) within fourth factor, motivation recorded lower percentage of explained discrepancy (10,881%) which includes fifth factor. The coefficient analysis has arranged dimensions within an independence variable of the most dependent even the least of an administrative leaderships in Anbar endowment when measuring strategy intelligence as follows: (outlook, systemic thinking, partnership, future vision, motivation).

Factors	First factor		Secon	nd factor	Third factor		Fourth factor		Fifth factor		
dimensions	Outlook	Outlook		Systemic thinking		Partnership		Future vision		Motivation	
Dimensions from	Pars.	Saturation	Pars	Saturation	Pars.	Saturation	Pars.	Saturation	Pars	Saturation	
most important to											
least, in addition	Q1	0.897	Q7	0.786	Q23	0.881	Q13	0.777	Q17	0.804	
to the paragraphs	Q4	0.741	Q6	0.709	Q24	0.826	Q11	0.715	Q16	0.746	
in each dimension	Q2	0.662	Q8	0.678	Q22	0.762	Q12	0.689	Q20	0.711	
that are arranged	Q3	0.621	Q9	0.607	Q21	0.647	Q14	0.623	Q18	0.623	
from most	Q5	0.547	10	0.555	Q25	0.504	Q15	0.614	Q19	0.547	
important to least											
underlying root	2.639		2.261		1.827		1.512		1.346		
Percentage of	18.967		15.821%		13.368%		12.798		10.881%		
Explanatory											
variance %											
Cumulative				71.318%							
percentage of											
variance %											
Saturation means t	he power	of paragraph l	ink wit	h the dimension	ons that i	t joins					

We notice during the table (7) that the accumulation percentage of the explained variance of the total dimensions within related variable of crises management recorded (61.322%) it is more than (60%), the Eigenvalues of each dimension within crises management variable formed values more than one. In the same time, the table confirmed that the power of paragraphs connection with existing dimensions was more than (0.50), so the paragraphs of related variable actually measured crises management. Table (7) also showed that the response decision speed dimension within first factor is most important of other dimensions within related variable of crises management, the explained variance was higher than other explained variances of dimensions within crises management, the Eigenvalues of response decision speed dimension is more than other, the percentage of explained variance is (28.988%), communication and information flow of the second factor recorded (20.315%) and resources mobilization recorded (12.019%) of an explained variance.

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

he coefficient analysis has arranged the dimensions within crises management variable from most important to least within the priority of the administrative leaderships in Anbar endowment according to the ( response decision speed , communication and information flow and resources mobilization ) .

Table (7)
Coefficient Analysis results of crises management variable

Factors dimensions	First factor		Second f	Second factor		Third factor	
	Response de	Response decision speed		Communication and		Resources mobilization	
			informat	ion flow			
Dimensions from most	Pars.	Saturation	Pars.	Saturation	Pars.	Saturation	
important to least, in addition	Q29	0.867	Q32	0.744	Q36	0.814	
to the paragraphs in each	Q27	0.811	Q31	0.720	Q38	0.769	
dimension that are arranged	Q30	0.782	Q33	0.649	Q39	0.687	
from most important to least	Q28	0.741	Q35	0.604	Q37	0.660	
	Q26	0.643	Q34	0.557	Q40	0.533	
underlying root	3.885		3.221		1.868		
Percentage of Explanatory	28.988%		20.315%		12.019%		
variance %							
Cumulative percentage of	61.		.322%				
variance %							
Saturation means the power of	paragraph lir	k with the dimension	s that it join	ns			

Table (8)
Results of coefficient hypotheses test between strategy intelligence in its five dimensions and crises management

Hypothesis		Variables		Simple correlation coefficient	Z-test Z calculated	Researcher comment
		Related Independence			value	
Secondary	1-1	Outlook	Crises management	0.723	7,1207	Accept the Hypothesis 95%
	2-1	Systemic thinking	Crises management	0.705	6,9434	Accept the Hypothesis 95%
	3-1	Future vision	Crises management	0.589	5,8010	Accept the Hypothesis 95%
	4-1	Motivation	Crises management	0.564	5,5548	Accept the Hypothesis 95%

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

	5-1	Partnership	Crises management	0.643	6.3328	
First main		Strategy intelligence	Crises management	0.733	7.2192	Accept the Hypothesis 95%
Moral correlati	on coeff	icient	Number	six moral hypotheses of six hypotheses		
			Percentage to an number of accepted hypotheses	100	)%	
Scheduled z	value at	the confidence level 9	95% equal (1.96)			

- Table (8) refers to accept the first main hypothesis, stating (there is a statistical moral correlation relation between strategy intelligence and crises management) of (95%), calculated Z valued amounted (7.2192) moral because it is bigger than scheduled Z value of (1.96) at moral level (0.05), while the simple correlation coefficient between strategy intelligence and crises management was (0,733) to consolidate that there is a strong relationship between an independence variable of strategy intelligence and related variable of crises management.
- We infer from TABLE (8) the first secondary hypothesis emerged from the first main hypothesis is accepted, stating ( there is a statistical moral correlation relation between outlook and crises management )of (95%), calculated Z valued amounted (7.1207) moral because it is bigger than scheduled Z value of (1.96) at moral level (0.05), while the simple correlation coefficient between outlook and crises management was (0,723) to consolidate that there is a strong relationship between outlook and crises management.
- Table (8) confirmed that the second secondary hypothesis emerged from the first main hypothesis is accepted, stating (there is a statistical moral correlation relation between systemic thinking and crises management )of (95%), calculated Z valued amounted (6,9434) moral because it is bigger than scheduled Z value of (1.96) at moral level (0.05), while the simple correlation coefficient between systemic thinking and crises management was (0,705) to consolidate that there is a strong relationship between systemic thinking and crises management.
- Table (8) refers that the third secondary hypothesis emerged from the first main hypothesis is accepted, stating ( there is a statistical moral correlation relation between future vision and crises management )of (95%), calculated Z valued amounted (5.8010) moral because it is bigger than scheduled Z value of (1.96) at moral level (0.05), while the simple correlation coefficient between future vision and crises management was (0,589) to consolidate that there is a strong relationship between future vision and crises management.
- 5- Table (8) confirmed that the fourth secondary hypothesis emerged from the first main hypothesis is accepted, stating ( there is a statistical moral correlation relation between motivation and crises management )of (95%), calculated Z valued amounted (5.5548) moral because it is bigger than scheduled Z value of (1.96) at moral level (0.05), while the simple correlation coefficient between motivation and crises management was (0,564) to consolidate that there is a strong relationship between motivation and crises management.
- 6- Table (8) confirmed that the fifth secondary hypothesis emerged from the first main hypothesis is accepted, stating ( there is a statistical moral correlation relation between motivation and crises management ) of (95%), calculated Z valued amounted (5.5548) moral

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

because it is bigger than scheduled Z value of (1.96) at moral level (0.05), while the simple correlation coefficient between motivation and crises management was (0.564) to consolidate that there is a strong relationship between motivation and crises management.

Table (9) test of strategy intelligence effect hypothesis in crises management

Hypothesis		Variables		A I DII	BETA .	Determine	Z-test	Researcher
		Related	Independence	ALPH A stable limit A	regression coefficient B	coefficient R2% Interpretatio n ration	Z calculated value	comment
Secondary	1-1	Outlook	Crises management	2,605	0,479	50.1%	96.285	Accept the Hypothesis 95%
·	2-1	Systemic thinking	Crises management	2,475	0,505	47.6%	87.120	Accept the Hypothesis 95%
	3-1	Future vision	Crises management	2,55	0,49	31.9%	44.903	Accept the Hypothesis 95%
	4-1	Motivation	Crises management	2,665	0,467	29.1%	39.433	Accept the Hypothesis
	5-1	Partnership	Crises management	2,185	0,563	34.4%	50.293	95%
Second main Strategy intelligence		Crises management	1,815	0.637	50.7%	98.552	Accept the Hypothesis 95%	
Moral corre	lation co	pefficient	Number Percentage to an number of accepted hypotheses	six mora	l hypotheses of	six hypotheses	1	

Table (9) confirmed that the second main hypothesis is accepted , stating ( there is a statistical moral effect between strategy intelligence and crises management ) of (95%) , calculated F valued amounted (98.552) moral because it is bigger than scheduled F value of (1.96) at moral level (0.05) , while the determine coefficient  $R^2$ % (50.7%) to consolidate the ration of an independence varied interpretation of strategy intelligence of crises management , BETA regression coefficient value recorded (0,637) to show the change in the related variable value of crises management if any change occurred in an independence variable value of strategy intelligence by one unit .

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

- Table (9) showed the first secondary hypothesis of the first main hypothesis is accepted, stating ( there is a statistical moral effect between outlook dimension and crises management ) of (95%), calculated F valued amounted (96.285) moral because it is bigger than scheduled F value of (3.9201) at moral level (0.05), while the determine coefficient (50.1%) to consolidate the ration interpretation of outlook dimension of crises management, BETA regression coefficient value recorded (0,479) to show the change in the related variable value of crises management if any change occurred in outlook dimension value by one unit.
- Table (9) referred that the second secondary hypothesis of the first main hypothesis is accepted, stating ( there is a statistical moral effect between systemic thinking dimension and crises management ) of (95%), calculated F valued amounted (87.120) moral because it is bigger than scheduled F value of (3.9201) at moral level (0.05), while the determine coefficient (47.6%) to consolidate the ration interpretation of systemic thinking dimension of crises management, BETA regression coefficient value recorded (0,505) to show the change in the related variable value of crises management if any change occurred in systemic thinking dimension value by one unit.
- 4- We infer from able (9) that the thirdsecondary hypothesis of the first main hypothesis is accepted, stating ( there is a statistical moral effect between future vision dimension and crises management ) of (95%), calculated F valued amounted (44.903) moral because it is bigger than scheduled F value of (3.9201) at moral level (0.05), while the determine coefficient (31.9%) to consolidate the ration interpretation of future vision dimension of crises management, BETA regression coefficient value recorded (0,49) to show the change in the related variable value of crises management if any change occurred in future vision dimension value by one unit.
- We infer from table (9) that the fourthsecondary hypothesis of the first main hypothesis is accepted, stating (there is a statistical moral effect between motivation dimension and crises management) of (95%), calculated F valued amounted (39.433) moral because it is bigger than scheduled F value of (3.9201) at moral level (0.05), while the determine coefficient (29.1%) to consolidate the ration interpretation of motivation dimension of crises management, BETA regression coefficient value recorded (0.467) to show the change in the related variable value of crises management if any change occurred in motivation dimension value by one unit.
- 6- We notice from table (9) that the fifthsecondary hypothesis of the first main hypothesis is accepted, stating (there is a statistical moral effect between partnership dimension and crises management) of (95%), calculated F valued amounted (50.293) moral because it is bigger than scheduled F value of (3.9201) at moral level (0.05), while the determine coefficient (34.4%) to consolidate the ration interpretation of partnership dimension of crises management, BETA regression coefficient value recorded (0,563) to show the change in the related variable value of crises management if any change occurred in partnership dimension value by one unit.

## FOURTH: CONCLUSIONS AND RECOMMENDATIONS

It is showed by the statistical analysis that there is a statistical moral correlation relation between an independence variable ( strategy intelligence ) and related variable ( crises management ) , statistical analysis results also showed that there is a high statistical moral effect to an independence variable ( strategy intelligence ) and related variable ( crises management ) , in addition that there is a common effect of outlook , systemic thinking and partnership in crises management in Anbar

(IJRSSH) 2018, Vol. No. 8, Issue No. IV, Oct-Dec

endowment . The research reached to a group of recommendations , the most prominent the future vision which the organization adopts must be accepted by all levels inside the organizations in order to unify efforts for achieving it with goals that it seeks , as well as increase organization focus to interest in establishing human relations and spreading the spirit of competition between its staff , the organization shall be provided an effective inducements system through provide a financial or moral inducements as a result of creative efforts and additional works of the staff which makes them feel important in the organization because they represent an integral part of organization working team .

## **RESOURCES**

- 1. Melkas, H., &Uotila, T. (2007, November). "Quality Of Data, Information And Knowledge In Technology Foresight Processes", In ICIQ (6).
- 2. Shaked, H., & Schechter, C. (2013). "Seeing wholes: The concept of systems thinking and its implementation in school leadership", International review of education, (5).
- 3. Papulova, Z. (2014). <u>"The significance of vision and mission development for enterprises in Slovak Republic".</u> Journal of Economics, Business and management, 2(1), 12-16.
- 4. Lai, E. R. (2011). "Motivation: <u>A literature review</u>", Person Research's Report.(4-5). 5. Maccoby, M. (2004). "<u>Only the brainiest succeed</u>", Research Technology Management, 47(5). 14
- 6. Degenaro, B., Fahey, L., Fuld, L.,(2000) <u>"Strategic Intelligence Providing CriticalInformation For Strategic Decisions"</u>, Corporate Strategy Board, Executive Inquire.
- 7. Öcal, E., Oral, E. L., &Erdis, E. (2006)." <u>Crisis management in Turkish construction industry"</u>. Building and Environment, 41(11), 1498-1503.
- 8. Elsubbaugh, S., Fildes, R., & Rose, M. B. (2004). <u>"Preparation for crisis management: A proposed model and empirical evidence"</u>. Journal of Contingencies and Crisis Management, 12(3), 112-127.
- 9. Ezzeldin, Abdel MoneimGhanem (2014). <u>"Decision Support System in the Crisis Management Unit"</u>. International Journal of Humanities and Social Science, Vol. 4, No. 8(1).
- 10. Alazzawi , BushraHashim Mohammed ,(2008) , "Relationship impact between strategy intelligence and service operations decisions in strategy success" , Ph.D. thesis submitted to Economic and Management College \ Baghdad University .
- 11. Qasim , SuadHarib ,(2011) ,"Impact of strategy intelligence on decisions making operation" , Master thesis submitted to Trade College 'Islamic University Gaza/ Palestine .
- 12. AL-Yasari , Salaah Mahdi Abbas , <u>"strategy intelligence and an integrity of the leader and their role in achieving outstanding performance"</u> , Master thesis submitted to Economic and Management College \ karbala University .
- 13. Saed , Abbas Mohammed Hussein , (2012) , "Role of strategy planning in crises management effectiveness Exploratory study of sample's opinions of directors in Ministry of planning and Development cooperation" , Master thesis submitted to Economic and Management council \ Baghdad University .